



The most affordable way to boost your business



## Welcome!

We request your eyes and ears for 15 minutes.

This presentation will show you how *procure.net* captures the core concepts of your business to fully realise its profit potential.

# *...perfect integration*



*procure.net* delivers an integrated solution that fundamentally improves the performance of your supply chain by automating the procurement, inventory and production aspects of your business.

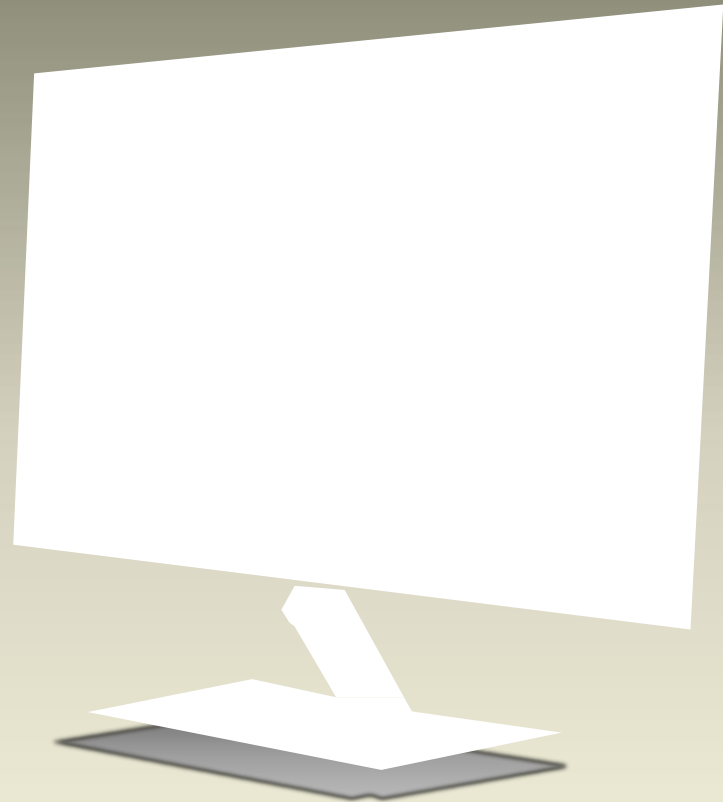
This integrated approach secures an iron clad control over costs, errors, wastage and manipulation.

The difference to your bottom line?  
Huge!

# *...more knowledge, more money*

procure.net provides crucial statistical knowledge to buyers; cost controllers, F & B management, key personnel & the board room – ensuring informed decision making on all levels.

Additionally, procure.net provides easy to use tools to accurately measure and optimise inventory levels on a real-time basis.



# ...the procure user interface

Procure.Net - 3 - Golden Hotel

New enhanced "MS Office style" ribbon with quick access to core functions and reports.

procure offers a typical Windows tree view to show Company details. Departments and User details.

Core feature! The Notification manager is used for system alerts and transaction notifications and order authorizations.

Your Company logo is used on all report headers and stationary.

The details page expands the tree view selection such as Company, Branch, Cost Centre, Departments and Users.

Type	Location	DocNo	Date
OR	1 - Main Kitchen Main Store	WCB00002351	2013/02/16
OR	1 - Main Kitchen Main Store	WCB00002355	2013/02/20
OR	2 - Beverage Main Store	WCB00002357	2013/02/21
OR	1 - Main Kitchen Main Store	WCB00002359	2013/02/22
OR	1 - Main Kitchen Main Store	WCB00002367	2013/03/01
OR	1 - Main Kitchen Main Store	WCB00002368	2013/03/02
OR	1 - Main Kitchen Main Store	WCB00002372	2013/03/06
OR	1 - Main Kitchen Main Store	WCB00002374	2013/03/09
OR	1 - Main Kitchen Main Store	WCB00002377	2013/03/14
OR	1 - Main Kitchen Main Store	WCB00002378	2013/03/15
OR	1 - Main Kitchen Main Store	WCB00002379	2013/03/18
OR	1 - Main Kitchen Main Store	WCB00002384	2013/03/23
SR	1 - Main Kitchen Main Store	WCB00034859	2013/03/26
OR	1 - Main Kitchen Main Store	WCB00002387	2013/03/26
PO	1 - Main Kitchen Main Store	WCB00035435	2013/05/02
PO	1 - Main Kitchen Main Store	WCB00035436	2013/05/02
PO	1 - Main Kitchen Main Store	WCB00035437	2013/05/02
PO	1 - Main Kitchen Main Store	WCB00035438	2013/05/02
PO	1 - Main Kitchen Main Store	WCB00035439	2013/05/09
PO	2 - Beverage Main Store	WCB00035440	2013/05/15

DocumentNumber: WCB00035437  
 Remarks: AS001 A & S  
 User: 187 - Ankerdata  
 Branch: 3 - WCB  
 Description: PO for : 3 - WCB - 1 - Main Kitchen Main Stor  
 DateRequested: 2013-05-03 12:00:00  
 DateDelivery: 2013/05/02 10:09:25

BRANCH DETAILS

General

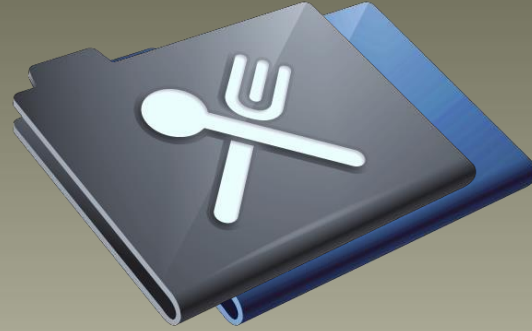
Branch No: 3  
 Store ID: 1  
 Branch Name: Golden Hotel  
 Region: SA - Western Cape  
 Store Type: Hotel

Inhouse Barcode Prefix: 23  
 Document Prefix: WCB  
 Tax Rate: 14 %  
 Address: 34 La Cotte Rd  
 Oakglen  
 Cape Town

GOLDEN HOTEL GROUP

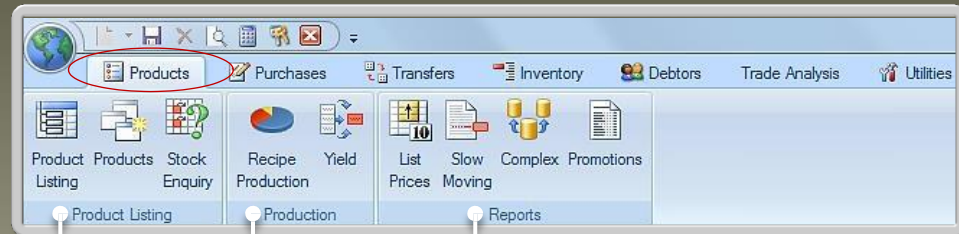
Server: johan-nb\sqlserver Database: 127.0.0.1 User: Ankerdata Branch Number: 3 v4.1.6.7 2013/05/21





## *Products & Recipes*

# ...product management



## Product Listing

Locate & edit inventory items

General	Recipes	Activity Log
Brand Name:	No Brand	
Unit of Measure:	g	
Unit Size:	1000	
Departments...	FS1 - Food Sales Items	
Suppliers...	(Collection)	
Pack Sizes...	(Collection)	
Listed Cost:	11.25	
Average Cost:	11.25	
Landed Cost:	11.25	
Markup %:	172.89	
Gross Profit %:	63.36	
Selling Price (excl):	30.70	
Tax:	1 - 14.00%	
Selling Price (incl):	35.00	

## Recipes

Create recipes and see your food costs immediately

Products 3 - Golden Hotel [9 - Action Bar] - Sales Centre

Product Code: 900039    New Product No    Cost Centre Links    Selling Price Analysis (F8)

Description: Tipsy Tart    Translate    Use in Product Sales Analysis ☒

General	Recipes	Activity Log	Preparation	Options	Notes	delete recipe item    add recipe item		
Product Code	Description	Measuring Unit	Quantity Used	Deduct Stock	Loss Factor	Loss Factor Value	Cost Price	Cost %
602773	Baking Powder 1000g	g	5	<input type="checkbox"/>	Percentage	0	0.5125	0.90
628071	Bicarbonate Of Soda 1Kg 1000g	g	5	<input type="checkbox"/>	Percentage	0	0.06635	0.12
604712	Brandy Klipdrift 750ml	ml	75	<input type="checkbox"/>	Percentage	0	7.558896	13.26
600368	Butter Salted 500g	g	36	<input type="checkbox"/>	Percentage	0	2.052	3.60
604134	Dried Dates 1000g	g	120	<input type="checkbox"/>	Percentage	0	2.64	4.63
602601	Flour Cakesnow Flake 12500g	g	150	<input type="checkbox"/>	Percentage	0	1.11144	1.95
604041	Nut Walnut Halves 1000g	g	40	<input type="checkbox"/>	Percentage	0	4.8	8.42
603485	Salt Fine 1000g	g	2	<input type="checkbox"/>	Percentage	0	0.01562	0.03
603821	Sugar White 25kg	g	480	<input type="checkbox"/>	Percentage	0	3.652992	6.41
<b>Totals:</b>		<b>Cost Total</b>	<b>Selling Price</b>			<b>Cost Percentage</b>		
		22.41	57.02			39.30 %		

Stock Enquiry    Promotions (F7)    Merge Products    Print Preview    Clear    Save    Close

## Reports

Profits & stats at a glance

Selling Price Analysis

Selling Price (Incl):	65	<b>Cost = 39.3%</b>  SELL    COST
Selling Price (Excl):	57.02	
Net Cost Price:	22.41	
Net Cost%:	39.302	
Gross Profit:	34.61	
Gross Profit%:	60.698	
Markup%:	154.44	
Cost Ratio:	2.5	

Print    Update Selling    Close

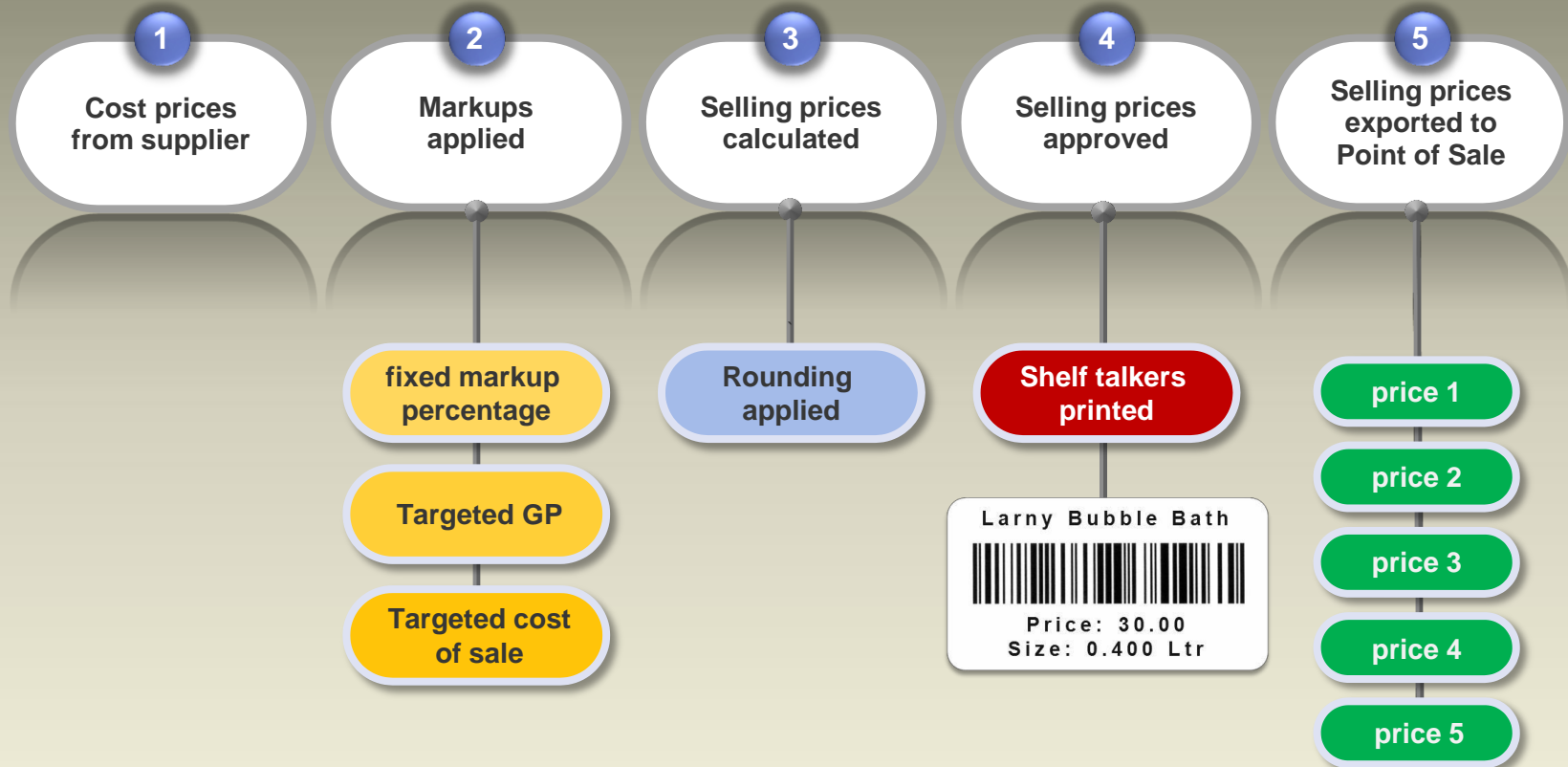
A full list of reports and report filters are described under the "reports" section of this presentation

The above images are partial screen shots

# *...complete product information*



# *...selling price process*

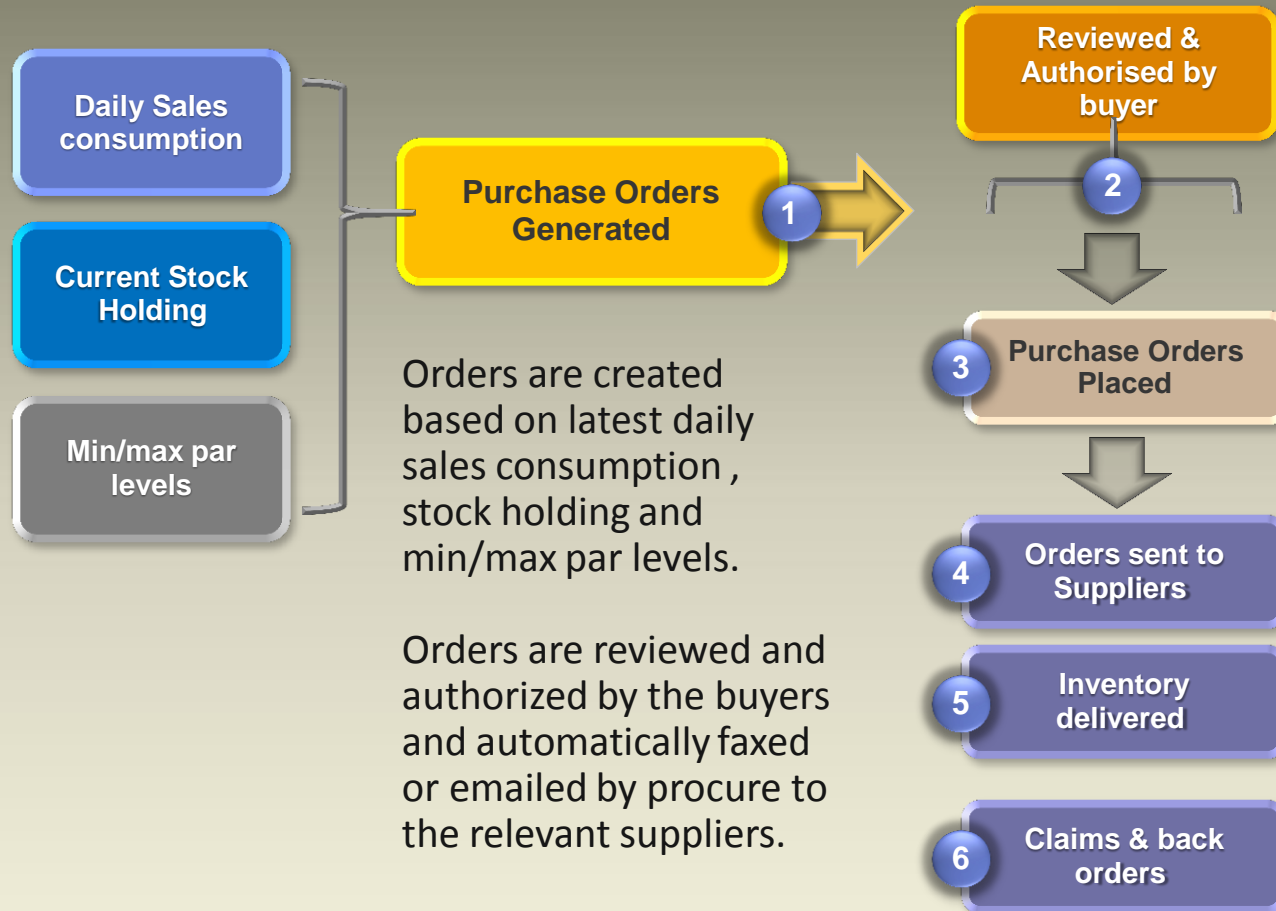




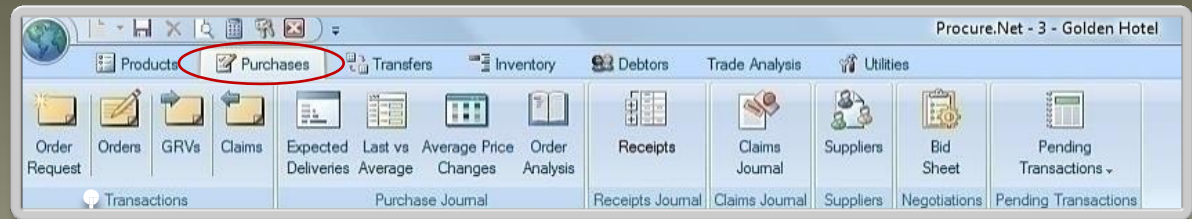
# *Procurement & Purchase Management*



# *...complete control over purchases*



# ...purchases management



**Purchase Order - A & S**      2013-06-07      **Purchase Order No.** 000000

**Supplier Information**

Supplier nr... AS001      Supp Curr: INR      Placed in      **Order Info**

Supplier Name: AS001 - A & S      **Ref Number**

Contact Person: Disa      **Open**      **Save**      **Submit**      **Discard**

**Order Totals**

Sub Total: 474.00

Tax: 66.36

Total: 540.36

No	Order Code	Description	Order Qty	Order Price (Excl)	Total (Excl)	Supplier No	Cost Centre	...	Delivery Date
1	603509	Apricot Halves (1 x 3.06kg)	1.00	24.00	24.00	AS001	3 - WCB [1 - Main Kitchen		2013-06-08
2	606084	Aperitif Martini Dry (1 x 750ml)	6.00	30.00	180.00	AS001	3 - WCB [1 - Main Kitchen		2013-06-08
3	606092	Aperitif Pernod (1 x 750ml)	2.00	40.00	80.00	AS001	3 - WCB [1 - Main Kitchen		2013-06-08
4	619222	Anchovy Fillet (1 x kg)	1.00	50.00	50.00	AS001	3 - WCB [1 - Main Kitchen		2013-06-08
5	626804	Allguard 10 2X5lt (1 x each)	2.00	70.00	140.00	AS001	3 - WCB [1 - Main Kitchen		2013-06-08

Item 606092 - Aperitif Pernod (1 x 750ml). Suggested Qty as single units. [Landed = (ZAR) 38.00] [Average = (ZAR) 46.50] [Listed = (ZAR) 38.00] [Tax = 14.00%]

Stock on Hand	+ On Order	+ This Order	= Expected	- Lead Time Consumption	= Left at Delivery	- Order Cycle	= Suggested Order	Days Stocked	Min Level	Max Level
8	0	2	10	0.25	9.5	1	5.5	32	10	15

**Edit Product**      **Stock Enquiry**      **Load By Supplier**      **Promotions**      **Delete Zero Qty**      **Load Suggested Qty**      **Add Notes**

**Details**

Originator: 187 - Ankerdata      Lead Time: 1 days

Exp Del: 2013-06-08      Order Cycle: 1.00

Last Authorized:

**Legend**

■ Supplier Promotion

■ Cost Price will Change

■ Stock on Order

■ Cheaper at Other Supp

Curr Price vs. Future Price base on curr doc.

Listed Cost	38.00	v	38.00
Average Cost	46.50	v	45.32
Landed Cost	38.00	v	40.00

Use this text field to enter the Order Reference Number.

Reference No.

#20130611

**OK**

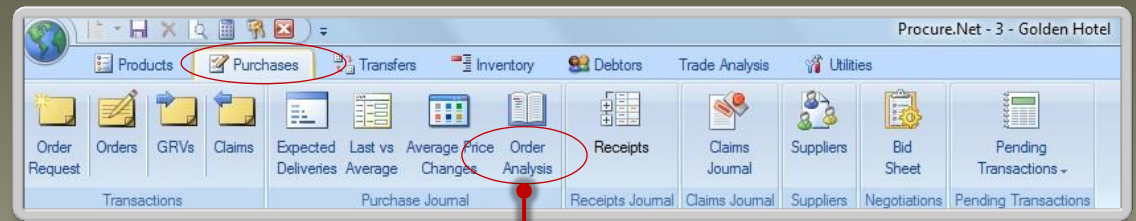
Indicate to the supplier when the goods must be delivered. The order could contain different delivery dates.

The stock movement information bar displays stock levels and order analysis at a glance.

The price analysis legend compares price fluctuations in real time.

The above images are partial screen shots

# ...purchase order analysis



Supplier Pen001 -  
Cape Beverage Distributors

## Order Analysis (Suggested Stock)

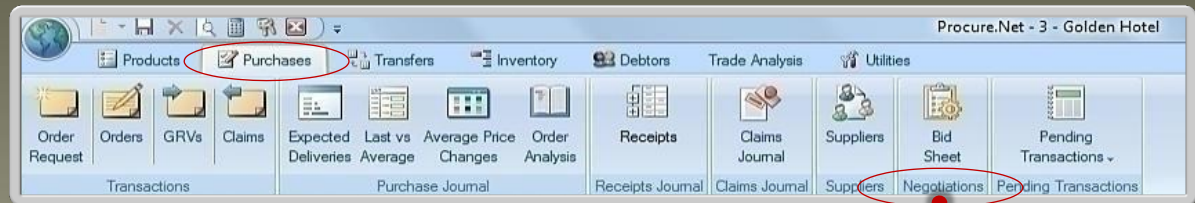
EAN	Product Description	Unit Size	On Hand	On Order	To Issue	Expected Stock	Min level	Max Level	Suggested Order	Days of Stock
604394	Mineral Can Coca Cola Lite 1 x 330ml	330ml	192.00	0.00	48.00	144.00	96.00	408.00	264.00	0.00
604396	Mineral Can Fanta Orange 1 x 330ml	330ml	96.00	240.00	72.00	264.00	72.00	300.00	36.00	0.00
604397	Mineral Can Tab 1 x 330ml	330ml	48.00	240.00	24.00	264.00	72.00	280.00	16.00	0.00
604401	Mineral Can Ice Tea 1 x 330ml	330ml	0.00	48.00	0.00	48.00	72.00	120.00	72.00	0.00
604402	Mineral Can Sprite 1 x 330ml	330ml	24.00	0.00	0.00	24.00	72.00	120.00	96.00	0.00
604407	Mineral Can Sprite Zero 1 x 330ml	330ml	68.00	240.00	120.00	288.00	72.00	240.00	52.00	0.00
604411	Mineral Can Cream Soda 1 x 330ml	330ml	120.00	120.00	24.00	216.00	72.00	280.00	64.00	0.00
604416	Mineral Can Cream Soda Lite 1 x 330ml	330ml	28.00	240.00	120.00	408.00	72.00	168.00	20.00	0.00

The above order analysis figures are partial

Par values (min & max) are required for the auto calculation of suggested orders

Procure.net automatically calculates a suggested order.

...bidsheet



## Supplier Price Negotiations Module

Purchase Cost Analysis by Supplier						Last Ordered:		Qty Ordered:		Qty Delivered:		
Department	Product Code	Product Description	Last Purchase	Ave Cost	GRVed Quantity	Order Quantity	Cheapest Price	DIS001 Distell	DG001 D.G.B	EDS001 Edward Snell 606215		
B1-1	604430	Min Lemonade (1 x 200ml)	4.49	4.35	0.00	48	4.49	4.49	4.55	4.60		
B1-1	604395	Min Red Bull (1 x 250ml)	12.61	12.61	0.00	24	12.61	12.85	12.61	13.05		
B1-1	604419	Min Red Bull S/Free (1 x 250ml)	11.95	11.90	0.00	24	11.95	11.95	12.05	12.55		
B1-1	604433	Min Tomato Cocktail (1 x 200ml)	5.54	5.54	0.00	48	5.54	5.54	5.60	5.65		
B1-3	625620	Cocktail Mix Sweet & Sour (1 x 750ml)	0.00	28.07	0.00	48	28.07	28.50	28.70	28.07		
B1-4	604471	Water Valpre Still (1 x 1500ml)	5.89	7.88	0.00	144	5.89	5.89	6.50	56.60		
B2-1	604546	Beer Castle Dumpie (1 x 340ml)	4.97	4.97	0.00	96	4.97	5.50	4.97	5.60		
B2-1	604563	Beer Castle Lite Can (1 x 340ml)	5.58	5.58	0.00	24	5.58	6.00	5.58	6.00		
B2-1	604570	Beer Castle Lite Dumpie (1 x 340ml)	5.24	5.24	0.00	24	5.24	5.50	5.24	5.80		
B2-1	604558	Beer Hansa Cans (1 x 340ml)	5.30	5.30	0.00	24	5.30	5.40	5.40	5.30		
B2-2	604598	Beer Miller Draught (1 x 340ml)	6.02	5.98	0.00	1	6.02	6.02	6.50	6.50		
B2-3	664964	Beer Black Label Draught 30Lit (1 x	435.60	435.60	0.00	1	435.60	435.60	440.00	440.00		
B3-2	604669	Sherry Dgb Fullcream (1 x 750ml)	43.09	43.26	0.00	2	43.09	45.50	45.80	43.09		
B3-2	604680	Sherry Dgb Medium Cream (1 x 750ml)	43.09	43.10	0.00	1	43.09	44.00	43.09	45.00		
246 Products Loaded				0.00	0.00	0.00	0.00		0.00	0.00	0.00	

Print

From: 2013-06-01 To: 2013-06-30

Supplier List Prices

Edit Supplier

Promotions

Edit Product

Purchase History

Sales Revenue

Create Order

Currency Conversion

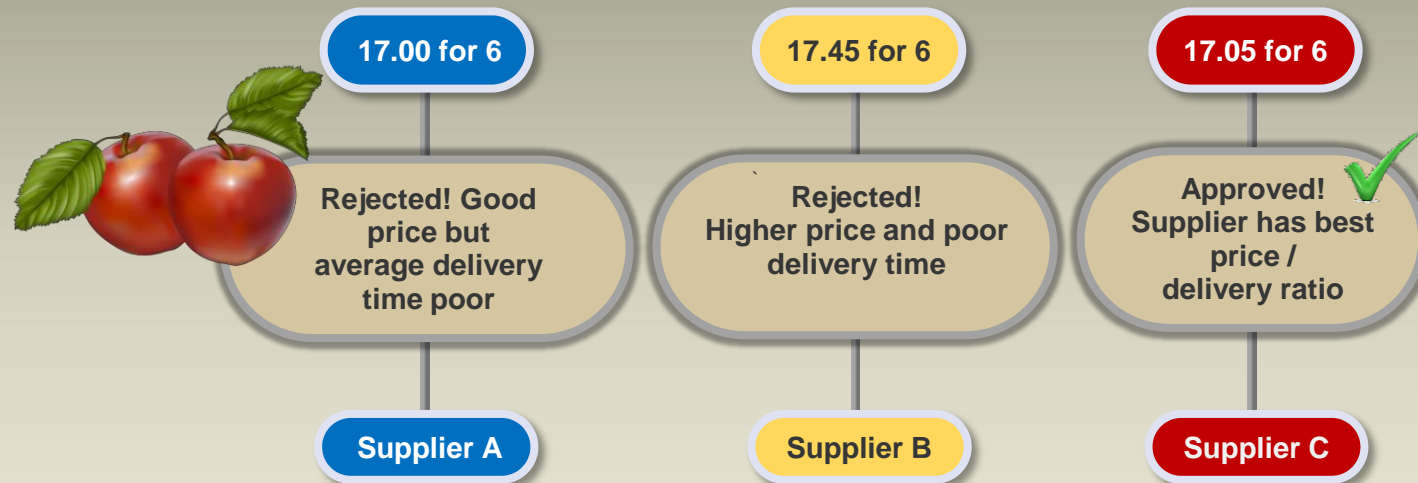
Save as Price Quote



The above screen show Imported product list prices from supplier quotations. Individual prices can be flagged as promotions, i.e. from head office, or locked down deals. Procure processes this information and recommends which is the cheapest or preferred deal.

# *...purchasing at the lowest cost/performance ratio*

Any number of bids for every item, including multiple pack sizes from the same vendor and the corresponding cost may be stored.



When initiating a new purchase order, procure.net can auto-select the lowest cost vendor – taking into account the supplier's ability to deliver in time.





# *Quotations & Invoicing*

# *...quotations & invoicing process*



1 Quotation generated

2 Accepted & approved

3 Stock requisition generated

4 Order placed with supplier

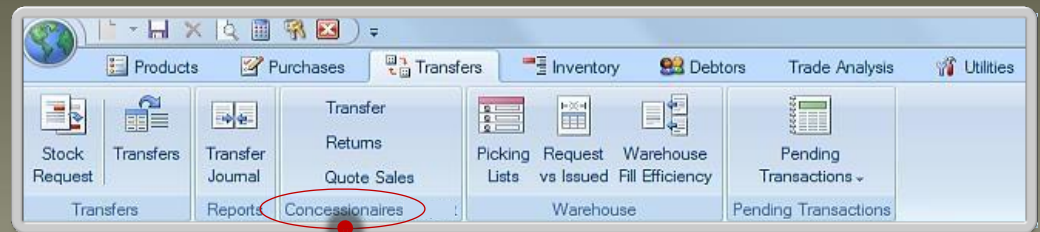
or

Stock transferred from another branch

5 Tax invoice generated  
(Handling and/or delivery fees may be added)

Customer details are captured in the debtors module which are retained for future enquiries and sales.

# ...quotations & invoicing



**Golden Hotel Group**  
Beverage Main Store  
Anothertown 7777

Contact: Joe Loop  
Tel: 021-557 8624  
Date: 2013-06-12  
VAT Registration: 234778212

**Tax Invoice**      Date: 2013-06-12      Invoice #: WCB034871

#### Action Bar

Reference #: 002377  
Contact person: Kevin Smith  
Tel: 024-55589 3333

Code	Description	QTY	Unit Price	Price	Tax	Total
904661	Brutal Fruit Litch	24.00	5.45	130.80	18.21	149.11
904662	Brutal Fruit Mango	12.00	5.58	64.96	9.37	76.33
904663	Brutal Fruit Orange	12.00	5.71	68.52	9.50	78.11

<b>Total</b>	<b>266.28</b>
Handling Fees	53.27
TAX	44.75
<b>Total</b>	<b>364.30</b>

Issued By	Received by	Accepted By
Name:	Name:	Name:
Signed:	Signed:	Signed:
Requested By: Triple Sevens on 2013-06-12      Delivery Date: 2013-06-12		
Date Place: 2013-06-12		

#### Concessionaire Setup

☒ Add Handling Fee       %

☐ Settlement Discount %       %

☐ Purchase at Selling Price

Quote Document Heading

☐ Quotation      ☒ Invoice

☒ Add Item Markup %      ☐ Quotes use Selling Prices

Departments	
A - Assets	0.00
B - Beverage	0.00
B2 - Beer	20
B4 - Spirit	0.00
B6 - Ciders/A F B	0.00
B7 - Aperitifs & Cordials	0.00
B8 - Consumables	0.00
B9 - Beverage Sales Items	0.00
B5 - Wine	0.00
B3 - Dist & Champ	0.00

Save      Close



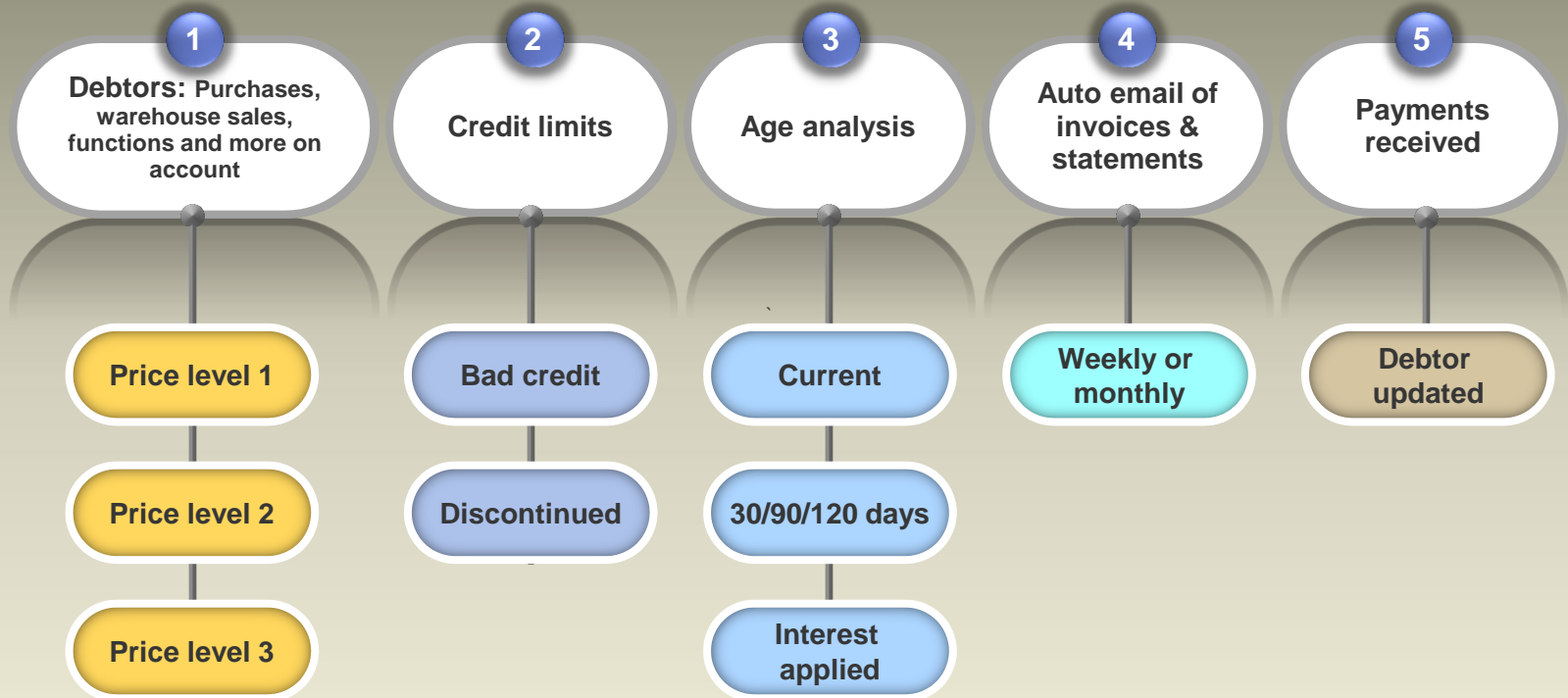
Sales invoicing options:

- Handling fees
- discounts
- Markup
- pre-negotiated selling prices.



*Debtors*

# *...debtor processes*





# ...Procure comes with a fully integrated debtors module

Procure automatically emails daily statements to the debtors. In addition, monthly balances may be processed by your payroll application.

Credit limits set debtors purchases to a maximum level.

**Debtor Journal Entry**

**A. Visagie**

Date: 2013/10/28 13:49

Type: Credit Card Payment(CR)

Amount: 2 500.00

Remarks: Statement sent

Credit Card No:  Save Close

Balance: 3000.00

**Debtors**

Debtor Number: 28 Alternate No: 10111 VAT No: 101114589

Debtor Name: A. Visagie ID Number: 6704275128745

Card No: 456321 ☒ Daily Invoices Employee ID: 5214

**General** Settings Activity Log

Type: Person Title: Mr Initials: A First Name: Andre Credit Limit: 5 000.00 Debtors Group: 2 - Concessionaires/Business Partners

**Phone Numbers**

Business: 0215115165 Mobile: 0742667859 Fax: 0215595854

**Addresses**

Address...: 34 Main Road Woodstock Cape Town Cape Province 7460

**Email** Avisagie@gmail.com Web page:

**Terms...**

☒ Current ☐ 7 Days ☐ 14 Days ☐ 21 Days ☐ 30 Days ☐ 60 Days ☐ 90 Days ☐ 120 Days ☐ 120 Days+

**Secret Debtor Notes**

Ann Visagie is a slow payer and was recently divorced. Her request to have her credit limit increased has been put on hold. Cell number not disclosed

Delete Balance 0.00 History Payments Print Clear Save Close

Update debtor account balances with manual journal entries

# ...age analysis

11:30 27 April 2014

Account#	Account Name	Current	30 Days	60 Days	90 Days +	Balance
D00123	Ian Gillam	23,873.00	32,576.00	0.00	0.00	56,449.00
D00122	Richard Starky	3,400.20	0.00	0.00	0.00	3,400.20
D00123	Kenneth Nkosi	0.00	0.00	0.00	160,774.56	160,774.56
D00124	Liam Neeson	109,935.13	0.00	0.00	0.00	109,935.13
D00125	Bridget Bardot	3,553.33	430.00	340.00	0.00	4,323.33
D00126	Johan de Blue	140,386.42	0.00	0.00	0.00	140,386.42
D00127	Susan de Blue	33,313.41	0.00	0.00	0.00	33,313.41
D00128	Clifford Rickard	-1279.37	500.00	0.00	0.00	-1,679.37
D00129	Gerhard Stock	0.00	0.00	0.00	0.00	0.00
D00130	Professor A Jansen	670.00	0.00	0.00	0.00	670.00
D00131	RS Consulting	0.00	13,450.00	0.00	0.00	13,450.00
D00132	Scalabrino Computers	7,000.50	3,000.00	0.00	0.00	10,000.50
D00133	Melville Rush	120.00	5,670.00	0.00	0.00	5,790.00
D00134	Allie Mamood	0.00	734.00	200.00	0.00	934.00
D00135	Ben Blindside	7500.00	500.00	0.00	45.00	8,045.00

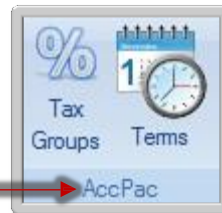
# *...procure can also seamlessly integrate with back of house Accounting Systems*

Procure.net offers a seamless integration option with most major financial packages including Pastel & Accpac. Interface settings are done via the procure.net export interface. Normal day to day operations, such as purchases & stock takes are run in Procure and exported via a click of a button or scheduled as required.

The export data includes:

- Accounts payable**  
(Goods receipts)  
(Claims)
- Journals**  
(Cost of sales)  
(Revenue)  
(Stock)  
(transfers)

## Setup Sample



Configuration **ACCPAC**

Selection ...      Listing for Tax Groups

[-] AccPac Setup  
    [-] Tax Groups

Group ID	Type	Description	Authority
VATZMK	2	VAT ZMK	VATZMK

Configuration **ACCPAC**

Selection ...      Listing for Terms      Settings ...

[-] AccPac Setup  
    [-] Terms

TERMSCODE	CODEDESC	PCTDISC	DISNBRDAYS	DISC
30	30 DAYS NETT	0.00	0	

Settings ...

AccPac

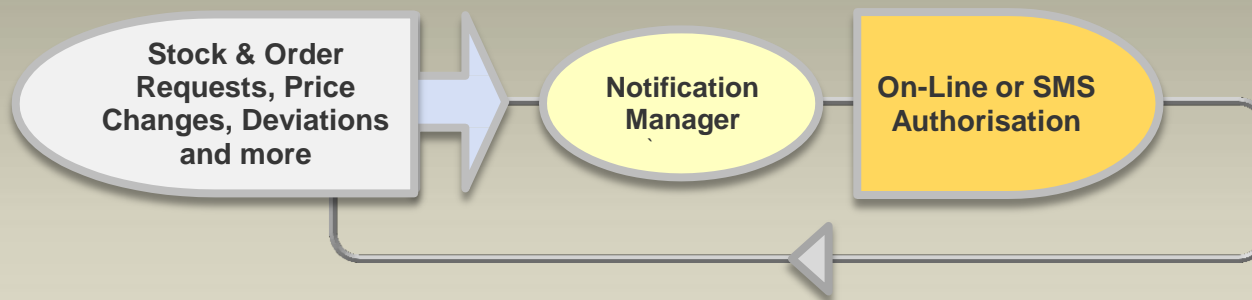
- Description
- Discount Days
- Discount Percentage
- DISNBRDAYS
- DUEDAY
- DUENBRDAYS
- Terms Code



# *Notification Manager*

# *...notification process*

All stock and order requests are controlled by a unique tool called the “Notification Manager”



The Event Manager automatically forwards individually generated transactions to the relevant management responsible for secure authorisation in the product order cycle.



# ...Notification Manager

## A typical scenario

The purchasing department is controlled by Joe, the Purchasing Manager. Joe's boss insists on authorizing all Purchase Orders before anything is ordered from a supplier.

So, Joe places an order...



Joe's Boss says:  
"I must approve all  
purchase orders!"

Purchase Order - A & S						2013-07-11		Purchase Order No. 000000			
<b>Supplier Information</b> Supplier nr.: AS001    Supp Curr: EUR    Placed in: <input type="button" value="Order Info"/> Supplier Name: AS001 - A & S <input type="button" value="Ref Number"/> Contact Person: Disa <input type="button" value="Open"/> <input type="button" value="Save"/> <input type="button" value="Submit"/> <input type="button" value="Discard"/>						<b>Order Totals</b> Sub Total: 538.00 Tax: 75.32 Total: 613.32					
No	Order Code	Description	Order Qty	Order Price (Excl)	Total (Excl)	Supplier No	Cost Centre	...	Delivery Date		
1	603509	Apricot Halves (1 x 3.06kg)	2.00	24.00	48.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12		
2	606084	Aperitif Martini Dry (1 x 750ml)	6.00	30.00	180.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12		
3	606092	Aperitif Pernod (1 x 750ml)	4.00	40.00	160.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12		
4	619222	Anchovy Fillet (1 x kg)	3.00	50.00	150.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12		
Item 619222 - Anchovy Fillet (1 x kg). Suggested Qty as single units. [Landed = (US\$) 50.00] [Average = (US\$) 50.00] [Listed = (US\$) 50.00] [Tax = 14.00%]											
	Stock on Hand	+ On Order	+ This Order	= Expected	- Lead Time Consumption	= Left at Delivery	- Order Cycle	= Suggested Order	Days Stocked	Min Level	Max Level
	12.00	3.00	3.00	18.00	1.00	17.00	1.00	3.00	3.00	5.00	15.00
<input type="button" value="Edit Product"/> <input type="button" value="Stock Enquiry"/> <input type="button" value="Load By Supplier"/> <input type="button" value="Promotions"/> <input type="button" value="Delete Zero Qty"/> <input type="button" value="Load Suggested Qty"/> <input type="button" value="Add Notes"/>											
<b>Details</b> Originator: 594 - Brian    Lead Time: 1.00 Exp Del: 2013-07-12    Order Cycle: 1.00 Last Authorized:				<b>Legend</b> <input type="checkbox"/> Supplier Promotion <input type="checkbox"/> Cost Price will Change <input type="checkbox"/> Stock on Order <input type="checkbox"/> Cheaper at Other Supp				Curr Price vs. Future Price base on curr doc. Listed Cost    50.00 v    50.00 Average Cost    50.00 v    50.00 Landed Cost    50.00 v    50.00			

# ...Notification Manager

## A typical scenario

Now Joe's Boss opens procure and the Notification Manager which displays a list of orders for him to authorize...

Notifications

Joe's order

Joe's order in full

**Events**

Type	Location	DocNo	Date
PO	1 - Main Kitchen Main Store	WCB00035441	2013/05/16

**Purchase Order - A & S**

**2013-07-11**

**Purchase Order No. 035476**

**Supplier Information**

Supplier nr.: AS001    Supp Curr: EUR    Placed in: Order Info

Supplier Name: A & S    Ref Number

Contact Person: Disa    Open Save Submit Discard

**Order Totals**

Sub Total: 538.00

Tax: 75.32

Total: 613.32

No	Rej	Order Code	Description	Order Qty	Order Price (Excl)	Total (Excl)	Supplier No	Cost Centre	...	Delivery Date
1	<input type="checkbox"/>	603509	Apricot Halves (1 x 3.06kg)	2.00	24.00	48.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
2	<input type="checkbox"/>	606084	Aperitif Martini Dry (1 x 750ml)	6.00	30.00	180.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
3	<input type="checkbox"/>	606092	Aperitif Pernod (1 x 750ml)	4.00	40.00	160.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
4	<input type="checkbox"/>	619222	Anchovy Fillet (1 x kg)	3.00	50.00	150.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12

Item 603509 - Apricot Halves (1 x 3.06kg). Suggested Qty as single units. [Landed = (US\$) 52.50] [Average = (US\$) 52.50] [Listed = (US\$) 0.00] [Tax = 14.00%]

	Stock on Hand	+ On Order	+ This Order	= Expected	- Lead Time Consumption	= Left at Delivery	- Order Cycle	= Suggested Order	Days Stocked	Min Level	Max Level
	1.00	1.00	2.00	4.00	1.00	3.00	1.00	-2.00	0.00	0.00	0.00

Edit Product Stock Enquiry Load By Supplier Promotions Delete Zero Qty Load Suggested Qty Add Notes

**Details**

Originator: 594 - Brian    Lead Time: 1.00

Exp Del: 2013-07-12    Order Cycle: 1.00

Last Authorized: 594 - Brian

**Legend**

- Supplier Promotion
- Cost Price will Change
- Stock on Order
- Cheaper at Other Supp

**Curr Price vs. Future Price base on curr doc:**

	Current	Future
Listed Cost	0.00	0.00
Average Cost	52.50	41.58
Landed Cost	52.50	24.00

26

# ...Notification Manager

## A typical scenario

Joe's Boss rejects one of the items on order and types in an email notification message for Joe...



"No, I cannot approve this item. Its slow moving and we have enough stock. To order more is a waste of money"

**Purchase Order - A & S**      2013-07-11      Purchase Order No. 035476

**Supplier Information**

Supplier nr... AS001      Supp Curr: EUR      Placed in      Order Info

Supplier Name: A & S      Ref Number

Contact Person: Disa      Open      Save      Submit      Discard

**Order Totals**

Sub Total: 538.00

Tax: 75.32

Total: 613.32

No	Rej	Order Code	Description	Order Qty	Order Price (Excl)	Total (Excl)	Supplier No	Cost Centre	...	Delivery Date
1	<input checked="" type="checkbox"/>	603509	Apricot Halves (1 x 3.06kg)	2.00	24.00	48.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
2	<input type="checkbox"/>	606084	Aperitif Martini Dry (1 x 750ml)	6.00	30.00	180.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
3	<input type="checkbox"/>	606092	Aperitif Pernod (1 x 750ml)	4.00	40.00	160.00	AS001	3 - WCB [1 - Main Kitchen		2013-07-12
4	<input type="checkbox"/>						AS001	3 - WCB [1 - Main Kitchen		2013-07-12

Comments

Enough stock

OK

Item 603509 - Apricot Halves (1 x 3.06kg). Suggested Qty as single units. [Landed = (US\$) 52.50] [Average = (US\$) 52.50] [Listed = (US\$) 0.00] [Tax = 14.00%]

	Stock on Hand	+ On Order	+ This Order	= Expected	- Lead Time Consumption	= Left at Delivery	- Order Cycle	= Suggested Order	Days Stocked	Min Level	Max Level
	1.00	1.00	2.00	4.00	1.00	3.00	1.00	-2.00	0.00	0.00	0.00

Edit Product      Stock Enquiry      Load By Supplier      Promotions      Delete Zero Qty      Load Suggested Qty      Add Notes

**Details**

Originator: 594 - Brian      Lead Time: 1.00

Exp Del: 2013-07-12      Order Cycle: 1.00

Last Authorized: 594 - Brian

**Legend**

- Supplier Promotion
- Cost Price will Change
- Stock on Order
- Cheaper at Other Supp

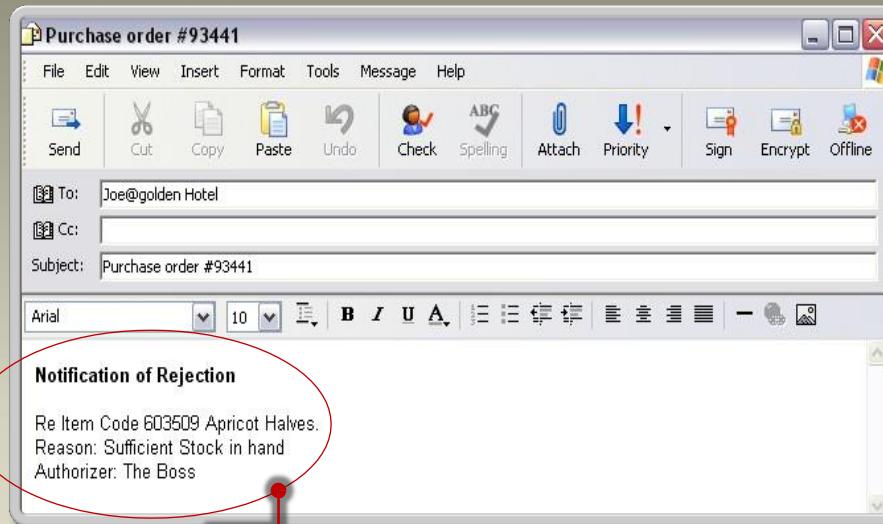
Curr Price vs. Future Price base on curr doc.

Listed Cost	0.00	v	0.00
Average Cost	52.50	v	41.58
Landed Cost	52.50	v	24.00

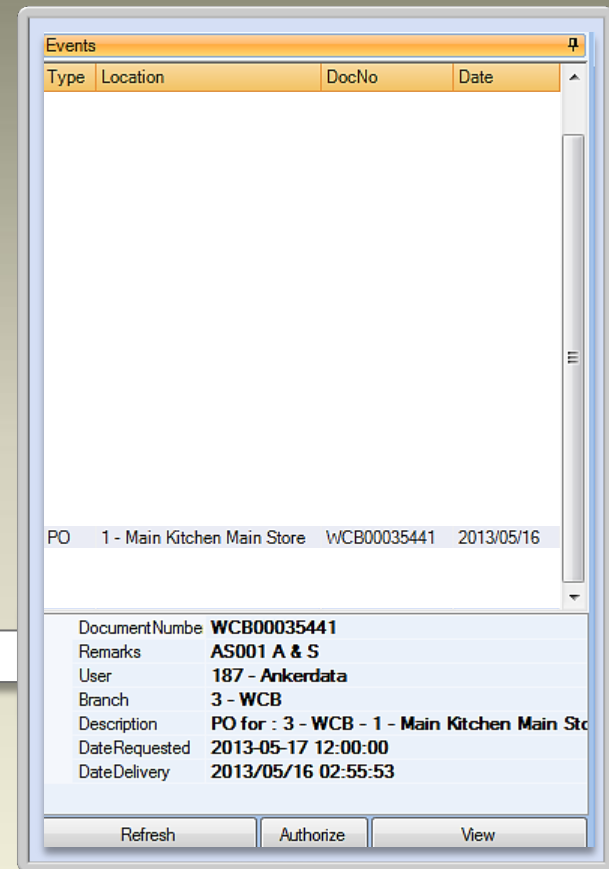
# ...Notification Manager

## A typical scenario

Joe receives the email from his boss...



Joe also receives a notification in the events manager



# ...Notification Manager

## A typical scenario

Joe amends the order and send it off to the supplier.

**Order place from Golden Hotel**

File Edit View Insert Format Tools Message Help

Send Cut Copy Paste Undo Check Spelling Attach Priority Sign Encrypt Offline

To: boss@goldenhotel

Cc:

Subject: Order place from Golden Hotel

Times New Roman 12

**Notification of Order Placed**

Purchase order No: WCB035476



Joe's boss is happy. He has saved the company some money and scored several bonus points with the managing director.

 **Golden Hotel Group**  
Beverage Main Store  
Anothertown 7777

Contact: Joe Loop  
Tel: 021-557 8624  
Date: 2013-06-12  
VAT Registration: 234778212

<b>Purchase Order</b>	Date: 2013-07-12	Order #: WCB035476
-----------------------	------------------	--------------------

Att: Jolene  
Tel: 024-555 8933

Deliver to: Golden Hotel  
Anothertown 7777

Cost centre: Main store

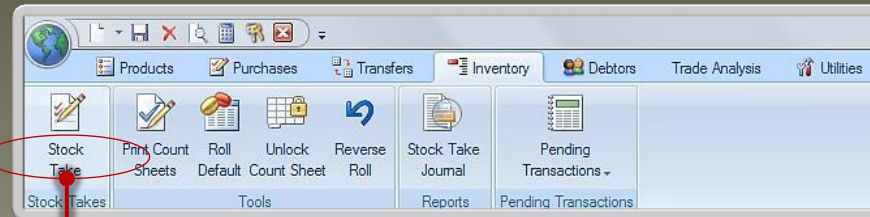
Code	Description	QTY	Unit Price	Price	Total (excl)
606084	Aperitif Marini Dry 750ml	6.00	30.00	180.00	180.00
606082	Aperitif Pernod 750ml	4.00	40.00	160.00	160.00
619222	Anchovy Fillet	3.00	50.00	150.00	150.00
<b>Total</b>					<b>490.00</b>
Handling Fees					0.00
TAX					68.60
<b>Total</b>					<b>558.60</b>

Notes	Document Info	Document trail
Supplier notes		Originator: 594 Joe Purchase order: WCB035476 GRV:
Department Head: Signed: _____	Financial Manager:: Signed: _____	General Manager: Signed: _____



*Inventory*

# ...stock takes



Adjustments for spoilages and/or wastage

Physical stock counts may be entered at a later stage by backdating the due date

multiple count sheets on the same stock take



Various hand held devices (PDT) may be used for efficient counts and auto uploads

**Stock Takes** | Enter Counted Stock | 2013-07-11 | Stock Take No. 000321

Stock take for: 3 - Golden Hotel [1 - Main Kitchen Main Store]

Remarks: Daily Stock Take | Due Date: 2013-07-11 15:14

Type: Partial | Open | Save | Submit | Clear Sheet

Stock Take Totals

Line Total:	29.82
Overall Total:	44.61
Total Variance:	0.00

Count Code	Description	Unit Size	Counted	Spoilage/ Breakages
604569	Beer Amstel Dumpie	1 x 340ml	21	3
604549	Beer Black Label Dumpies	1 x 340ml	23	0
664086	Beer Castel Milk Stout	1 x 340ml	33	0
600125	Beer Castle Draught Can	1 x 440ml	22	0
604546				6
604570				0
600018	Beef Meatballs	1 x 30g	29	0
237	Brians Product	1 x kg	0	0
600016	Cheese Parmesan Whole	1 x 1000g	20.5	
224	G Beef Fillet 300Gr	1 x 300g	0	
600011	Gravy Roast Onion	1 x 800g	9	
600017	Jam Apricot Thistlewood	1 x 48's	2	

Legend

- Unprocessed GRV's
- No Average Cost Price
- Locked by Other User
- Variance Counted
- Negative Stock on Hand
- Sheet Submitted
- Pending Transfers

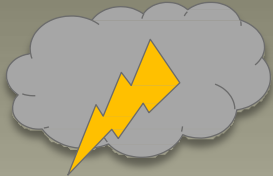
Counted Records: 7 | Total Records: 7

Buttons: Edit Product, Stock Enquiry, Load by Cost Centre, Load by Department, Load by Supplier, Load by Bin, Load Negative Stock, To/From PDT, Display Variances, Print, Change Behaviour, Add Notes, Load Uncounted

Variances can only be viewed by authorized users



# ...Procure instantly reveals your losses



"This means that I lost  
1.94% of my total revenue  
of R500,795.49!

This is...  
**R9,715.43**  
**in a single month!**



**Golden Hotel Group**  
Beverage Main Store  
Anothertown 7777

## Trade Analysis

Walker Bar

Period: 2013-08-01 – 2013 -08-31

	Actual		Financial		
Opening Stock	23,873.00		Gross Consumption	151,665.79	
Goods Received	43,445.02		Cost Deviation	9,108.77	
Goods Returned	0.00		Net Consumption	160,774.56	
Transfers in	109,935.13		Revenue	500,795.49	
Transfers out	3,553.33		Gross Profit	340,020.93	
Sales Consumption	140,386.42		GP Percentage	67.9%	
Theoretical Stock	33,313.41		Theoretical COS	30.16%	
Counting Variance	-11,279.37		Actual COS	32.10%	
Closing Stock	12,925.27		Deviation	1.94%	

*...and turns these losses into profits*



**Golden Hotel Group**  
Beverage Main Store  
Anothertown 7777

**Trade Analysis**

Walker Bar

Period: 2013-08-01 – 2013 -08-31

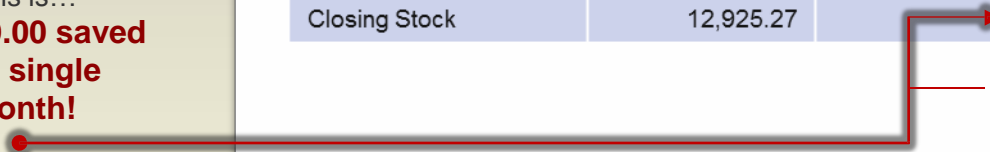
	Actual		Financial		
Opening Stock	23,873.00		Gross Consumption	151,665.79	
Goods Received	43,445.02		Cost Deviation	9,108.77	
Goods Returned	0.00		Net Consumption	160,774.56	
Transfers in	109,935.13		Revenue	500,795.49	
Transfers out	3,553.33		Gross Profit	340,020.93	
Sales Consumption	140,386.42		GP Percentage	67.9%	
Theoretical Stock	33,313.41		Theoretical COS	30.16%	
Counting Variance	-11,279.37		Actual COS	32.10%	
Closing Stock	12,925.27		Deviation	1.94%	



"Thanks to procure, I have reduced my losses to ?% of my total revenue of R500,795.49!

This is...

**R5,589.00 saved  
in a single  
month!**





# *Trade Analysis*

*(management summary)*

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Trade Analysis		Excl Tax	Tax	Incl Tax	Transactions	Date	Qty
	Opening Stock	172,544.00					
[+]	Goods Received	367,889.30	51,504.50	419,393.80	15		
[-]	Goods Returned	7,134.70	998.86	8,133.56	15		
[+]	Transfers In	1,290.00	180.60	1,470.60	3		
[-]	Transfers Out	1,870.00	261.80	2,131.80	4		
[=]	Sub Total	532,718.60					
[-]	Closing Stock (Counted)	183,131.80					
[=]	Usage or Cost of Sales	349,586.80					
	Sales	740,650.00					
[-]	Actual Cost of Sales	349,586.80					
[=]	Actual Gross Profit	391,063.20					
	Summary						
	Sales	740,650.00					
[-]	Theoretical Cost of Sale	312,539.53					
[=]	Achievable Gross Profit	428,110.47					
[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

The Theoretical Cost of Sale is a calculation based on Sales Consumption and Inventory Variances.

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Trade Analysis		Excl Tax	Tax	Incl Tax	Transactions	Date	Qty
	Opening Stock	172,544.00					
[+]	Goods Received	367,889.30	51,504.50	419,393.80	15		
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	Summary						
	Sales	740,650.00					
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[=]	Achievable Gross Profit	428,110.47					
[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

The Achievable Gross Profit is calculated by deducting the Theoretical Cost of Sales from the Total Sales.

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

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[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

The Actual Gross Profit takes into account the Physical Stock Take

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Trade Analysis		Excl Tax	Tax	Incl Tax	Transactions	Date	Qty
	Opening Stock	172,544.00					
[+]	Goods Received	367,889.30	51,504.50	419,393.80	15		
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[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

In a perfect world –  
this could have been  
part of your gross  
profit.

In a perfect world your GP  
could have been boosted  
by this percentage.

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01



Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Trade Analysis		Excl Tax	Tax	Incl Tax	Transactions	Date	Qty
	Opening Stock	172,544.00					
[+]	Goods Received	367,889.30	51,504.50	419,393.80	15		
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	Summary						
	Sales	740,650.00					
[-]	Theoretical Cost of Sale	312,539.53					
[=]	Achievable Gross Profit	428,110.47					
[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

## 12 Month projection

Achievable Gross Profit = R5,137,325.64

Actual Gross Profit = R4,692,758.40

Estimated Deviation = R -444,567.24

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Trade Analysis		Excl Tax	Tax	Incl Tax	Transactions	Date	Qty
	Opening Stock	172,544.00					
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[+]	Transfers In	1,290.00	80.60	1,470.60	3		
[-]	Transfers Out	1,870.00	80	2,131.80	4		
[=]	Sub Total	532,718.60					
[-]	Closing Stock (Counted)	183,131.80					
[=]	Usage or Cost of Sales	349,586.80					
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	Summary						
	Sales	740,650.00					
[-]	Theoretical Cost of Sale	312,539.53					
[=]	Achievable Gross Profit	428,110.47					
[-]	Actual Gross Profit	391,063.20					
[=]	Deviation Value	-37,047.27					
[%]	Deviation Percentage	-8.65%					

Let's locate these losses  
and find out where our  
business went wrong...

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

## All Department Variances by Values

Department	Opening Stock	[+] GRV	[-] Returns	[-] Transfer out	[+] Transfer In	[-] Sales Consumption	Theoretical Stock	Actual Stock	Variances Hi to Lo
Import Wines	42,570.00	38,090.00	0.00	0.00	0.00	37,080.00	43,580.00	26,062.60	-17,517.40
Meat	125,197.00	86,600.00	260.00	1450.00	300.00	119,098.70	91,288.30	79,104.43	-12,183.87
Spirits	79,300.00	78,000.00	0.00	0.00	0.00	82,350.00	74,950.00	84.00	-7,256.00
Cider	3,480.00	3,200.00	0.00	0.00	0.00				-120.00
Cutlery	19,300.00	0.00	0.00	0.00	0.00				0.00
Equipment	74,880.00	0.00	0.00	0.00	0.00				0.00
Local Wines	35,570.00	24,900.00	0.00	630.00	0.00				0.00
Local Beer	22,800.00	23,500.00	0.00	0.00	0.00				0.00
Fish	4,000.00	880.00	0.00	0.00	0.00	3,880.00	1,000.00	1,000.00	0.00
Beverages	17,780.00	6,570.00	0.00	480.00	520.00	7,670.00	16,680.00	16,680.00	0.00
Dry Goods	3,300.00	1,200.00	0.00	770.00	0.00	3,030.00	700.00	700.00	0.00
Mixes	17,670.00	2,450.00	0.00	0.00	300.00	9,350.00	13,100.00	13,100.00	0.00
Venison	1,576.00	460.00	0.00	0.00	0.00	460.00	1,576.00	1,576.00	0.00
Frozen Dairy	3,100.00	1,400.00	0.00	670.00	100.00	3,030.00	900.00	900.00	0.00
Poultry	18,670.00	3,450.00	0.00	0.00	300.00	9,350.00	13,070.00	13,100.00	+30.00
Total Variances in all Departments									-37,047.27

There are major variances in some departments which require urgent attention. Lets check the meat department first...

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30

Reporting Period: September 2013

Location: Café Bistro &amp; Grill

## Meat Department Variances by item values

Code	Description Meat Department	Opening Stock	GRV	Return	Trans out	Trans In	Less Sales	Theoretical Stock	Actual Stock	Variances Hi to Lo
10792	Prepack Fillet 250gm	360.00	560.00	0.00	0.00	0.00	532.00	10,708.80	7,948.80	-2,760.00
10790	Sirloin 300gm packs	25,000.00	12,500.00	0.00	0.00	0.00	0.00	0.00	25,000.00	-9423.87
10796	Pork Cutlets 5kg	14,780.00	3,400.00	0.00	0.00	0.00	0.00	0.00	5,834.00	0.00
10797	Farmer's Wors 25kg	12,850.00	0.00	0.00	0.00	0.00	0.00	0.00	3,120.00	0.00
10798	Sundry pre-cut packs	9,567.00	0.00	0.00	0.00	0.00	0.00	0.00	5,730.70	0.00
10794	Pork Ribs 5Kg	6,780.00	0.00	0.00	0.00	0.00	4,670.00	2,110.00	2,110.00	0.00
10793	Bacon Enterprise	3,450.00	550.00	0.00	0.00	0.00	2,840.00	1,160.00	1,160.00	0.00
10795	Pre-packed Mince	3,400.00	1,100.00	0.00	670.00	0.00	3,130.00	700.00	700.00	0.00
10800	Breakfast Sausages	2,800.00	1,200.00	200.00	0.00	0.00	1,800.00	2,000.00	2,000.00	0.00
10789	Burger Grills Std	810.00	0.00	60.00	0.00	0.00	525.00	225.00	225.00	0.00
10791	Salami Italian Std	520.00	0.00	0.00	0.00	0.00	400.00	100.00	100.00	0.00
10799	Liver Cuts – Beef	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10800	Bacon – weigh less	458.00	0.00	0.00	0.00	0.00	0.00	458.00	458.00	0.00
10802	Ham 250gm pack	810.00	0.00	60.00	0.00	0.00	525.00	225.00	225.00	0.00
10803	Gypsy Ham 400gm	624.00	400.00	0.00	0.00	0.00	424.00	600.00	600.00	0.00
10804	Silverside 1kg	1,080.00	980.00	0.00	0.00	0.00	980.00	1,080.00	1,040.00	0.00
10805	Smoked Ham 250gm	810.00	0.00	0.00	0.00	0.00	585.00	225.00	225.00	0.00
10799	Burger Grill packs	8,670.00	3,450.00	0.00	0.00	300.00	9,350.00	3,070.00	3,085.00	+15.00

These are the item variances  
in the meat department  
...so lets check the stock  
ledger for this item

Total Variances in Meat Department:

**-12,183.87**

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

Trade Analysis

Stock Movement

Sales Analysis

Menu Engineering

Consumption Analysis

From: 2013/09/01 to 2013/09/30 Reporting Period: September 2013 Location: Café Bistro &amp; Grill

Stock Ledger #1 – Café Bistro &amp; Grill

Product Code: 10792

Pre-pack fillet 250gm

01/09/13 – 30/09/13

Date	User	Supplier	Document	Type	Movement	On Hand	Avr Cost	Landed Cost	Line Total
04/08/14	POS 1	Excellent Meats	CB-3608	GRV	+560.00	600.00	27.60	27.60	15,456.00
05/08/14	POS 2	Bistro	CB-3609	Sales	-24.00	576.00	27.60	27.60	662.40
05/08/14	POS 1	Bistro	CB-3618	Sales	-12.00	564.00	27.60	27.60	331.20
05/08/14	POS 1	Bistro	CB-3622	Sales	-14.00	550.00	27.60	27.60	386.40
07/08/14	POS 1	Bistro	CB-3624	Sales	-30.00	520.00	27.60	27.60	828.00
08/08/14	POS 2	Bistro	CB-3630	Sales	-10.00	510.00	27.60	27.60	276.00
10/08/14	POS 1	Bistro	CB-3634	Sales	-10.00	500.00	27.60	27.60	276.00
010/08/14	POS 3	Bistro	CB-3638	Sales	-16.00	484.00	27.60	27.60	441.60
11/08/14	POS 3	Bistro	CB-3642	Sales	-12.00	472.00	27.60	27.60	331.20
11/08/14	POS 3	Bistro	CB-3646	Sales	-12.00	460.00	27.60	27.60	331.20
11/08/14	POS 1	Bistro	CB-3650	Sales	-18.00	442.00	27.60	27.60	496.80
14/08/14	POS 2	Bistro	CB-3654	Sales	-10.00	432.00	27.60	27.60	276.00
14/08/14	POS 2	Bistro	CB-3660	Sales	-12.00	420.00	27.60	27.60	331.20
16/08/14	POS 2	Bistro	CB-3666	Sales	-20.00	400.00	27.60	27.60	552.00
16/08/14	POS 1	Bistro	CB-3678	Sales	-19.00	381.00	27.60	27.60	524.40
17/08/14	POS 3	Bistro	CB-3688	Sales	-21.00	360.00	27.60	27.60	579.60
17/08/14	POS 4	Bistro	CB-3698	Sales	-12.00	348.00	27.60	27.60	331.20
17/08/14	POS 4	Bistro	CB-3701	Stock Variance	-100.00	248.00	27.60	27.60	2,760.00

These are the item variances  
in the meat department  
...so lets check the stock  
take for this item by clicking  
on this icon

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01

# Café Bistro & Grill

Café Bistro One 17/08/2013 Physical Stock Take No 19 / page 1

by Danel [558] for Week No 2

Product Code	Product Description	Items Counted	Theoretical Stock On Hand	Variance	Average Cost	Variance Value	Line Total
10792	Prepack Fillet 250gm 1 <sup>st</sup> gr.	260	360	-100.00	27.60	2,760.00	9,936.00
10790	Sirloin 300gm packs	1000	1020	-20.00	22.00	440.00	22,000.00
10796	Pork Cutlets 5kg	72	72	0.00	123.00	0.00	8,856.00
10797	Farmer's Wors 2		32	0.00	270.00	0.00	8,640.00
10798	Sundry pre-cut p		125	0.00	12.00	0.00	1,500.00
10799	Burger Grill pack		56	0.00	67.00	0.00	3752.00
10794	Pork Ribs 5Kg		38	0.00	105.00	0.00	3,990.00
10793	Bacon Enterprise	130	130	0.00	20.00	0.00	2,600.00
10795	Pre-packed Mince	45	45	0.00	35.00	0.00	1,575.00
10800	Breakfast Sausages	60	60	0.00	22.00	0.00	1,320.00
10789	Burger Grills Std	120	120	0.00	20.00	0.00	2,400.00
10791	Salami Italian Std	32	32	0.00	67.00	0.00	2,144.00
10799	Liver Cuts – Beef	0	0.00	0.00	0.00	0.00	0.00
10800	Bacon – weigh less	58	56	+2.00	69.00	138.00	4,002.00
10802	Ham 250gm pack	78	78	0.00	15.00	0.00	11,70.00
10803	Gypsy Ham 400gm pack	25	25	0.00	42.00	0.00	1,050.00
10804	Silverside 1kg	120	120	0.00	28.00	0.00	3,360.00
10805	Smoked Ham 250gm	271	270	+1.00	10.00	10.00	2,710.00

A weekly stock take print out shows that 100 packs of fillet went missing during the second week of September 2013 alone...

*Businesses who*  *with procure*

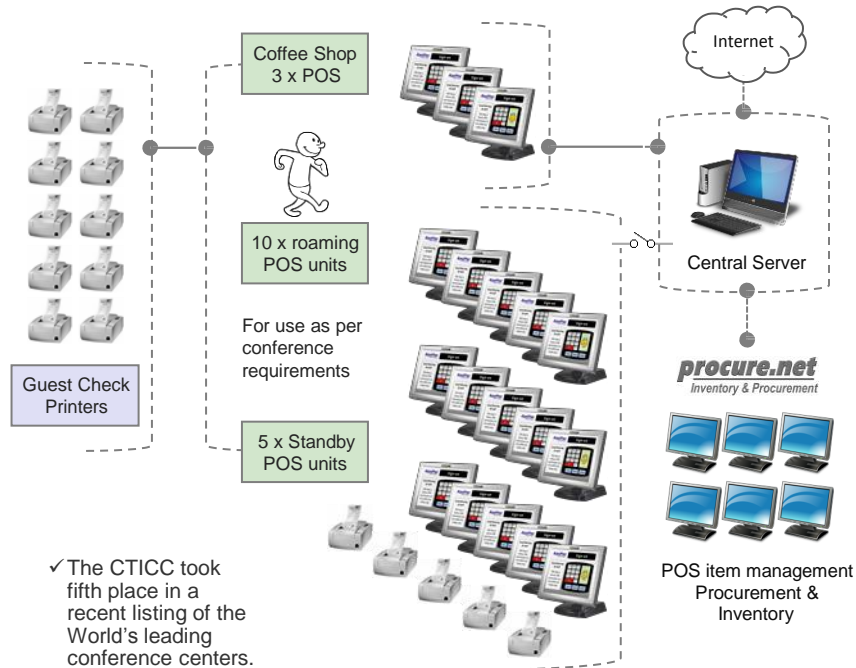


### Rated the number one conference centre in Africa!

As one of the top ten tourist destinations in the world, Cape Town is no ordinary city. So it stands to reason that the CTICC would be no ordinary convention centre. And the fact that, in just ten years, it has become widely regarded as one of the leading convention centers in the World bears testimony to this fact.

Thanks to its innovative design with meticulous attention to detail, its comprehensive array of world-class services, five star accommodation facilities, and dedicated staff with a proven passion for service excellence, the CTICC consistently delivers the kind of unforgettable experience that keeps event hosts, and their guests coming back - again and again.

### A fully integrated POS, Inventory & Debtors solution



### Installation Overview

Procure.net currently handles item maintenance & debtors. This will soon be extended to procurement/inventory and recipe/production management.

Further development will see procure.net handling various venue & conference management elements.

The "stored" POS terminals, prior to being used for outside functions where there is no network connectivity, will record F&B sales which will be debited to the appropriate hirer of the outside venue or event.

When these events are concluded, the POS terminals are removed and re-connected to the network to upload their debtor sales to procure.net.



# Hotel Verde – Africa's greenest hotel



Embracing its title as the “greenest hotel in Africa”, Hotel Verde, by BON Hotels, is blazing a trail of innovation and setting new standards of excellence across the industry.

Situated at Cape Town International Airport, Hotel Verde plans to play a big role in uplifting and empowering the community, as well as preserving the natural wetlands that teem with life in that area.

Construction on Hotel Verde, began over a year ago with a team of contractors and experts dedicated to finding the alternative. The team at Hotel Verde have gone to the greatest extent yet seen on the continent – from locally sourced suppliers to sustainable practices on the building site to multiple ways in which they can generate their own electricity and reduce waste to almost zero.

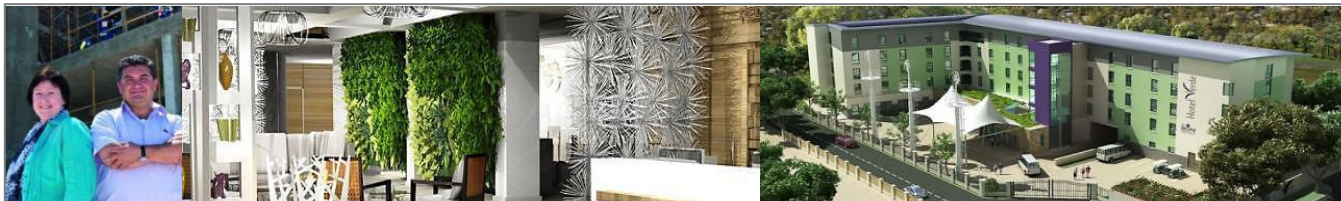
## The World's most advanced all-in-one hotel solution!



The word “Verde” means green. In keeping with this concept, applied innovation, affordability and streamlining, integrating Point of Sale, front office, accounts, Inventory and other apps into a cohesive and all in one state of the art solution.

In a notable World first, protel BMS (Building Management Interface) applies an automatic daily discount for guests who do not use air conditioners. Furthermore, “Sign-me” applications at the front desk allows all signature based forms to be signed on iPads and stored centrally – speeding up the check-out process and resulting in a true paperless trail.

Importantly, protel central reservations with sales & marketing interface, allows for full access in off or on mode at both ends.



# Kelvin Grove Sports & Social Club

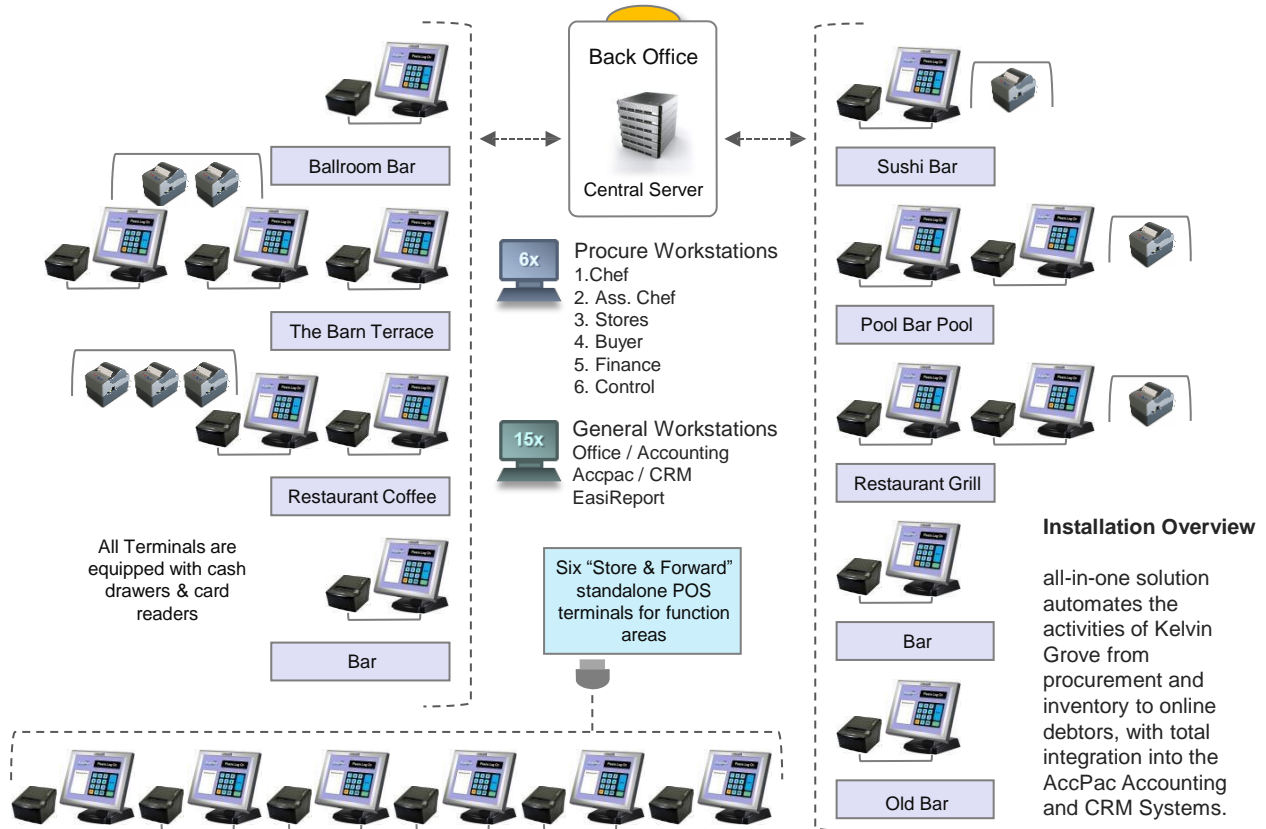


Kelvin Grove is one of the oldest and most respected sport & social clubs in Africa with over 8,000 members.

Founded some eighty years ago, Kelvin Grove is located in Cape Town's lush southern suburbs in the shadow of Devil's Peak.

In addition to its outstanding and varied sporting facilities which include cricket, hockey, squash and tennis, Kelvin Grove provides a well equipped fitness center, numerous restaurants, bars, a magnificent ballroom and a variety of elegantly appointed function rooms with up-to-date presentation facilities.

Kelvin Grove caters for weddings, corporate events, conferences and large commercial product launches seating hundreds.



## Installation Overview

all-in-one solution automates the activities of Kelvin Grove from procurement and inventory to online debtors, with total integration into the Accpac Accounting and CRM Systems.





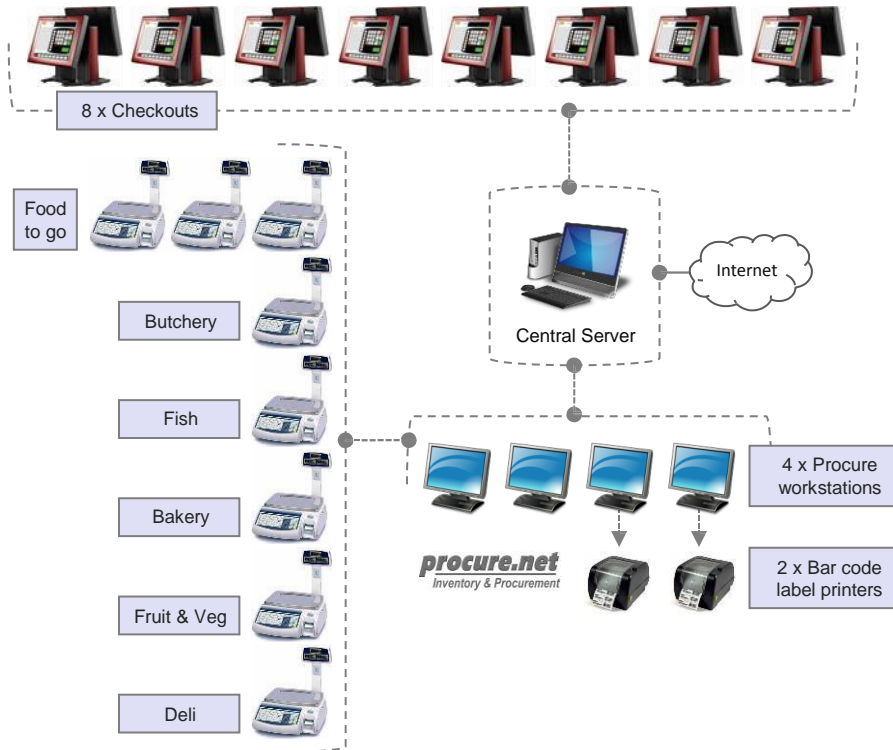
# SPAR Foodmart Seychelles



Beautifully appointed and brilliantly executed, the new Foodmart Spar in Eden Bay Seychelles offers a shopping experience on par with the best in the World.

This is the first time that the Seychelles have had a supermarket of this caliber. Foodmart provides a wide range of products at affordable prices and has a comprehensive and well stocked wine store, bakery, butchery and a "Meals to Go" section.

Foodmart's forward thinking owner, Samad Suleman has another four business operations – all of which are powered by EasiPos, including Sam's Pizza and grill, renowned for the best pizzas in the Seychelles.



## A superb and fully integrated Supermarket Solution

All EasiPos retail POS terminals and electronic scales are fully integrated with Procure.net which handles all the procurement & inventory requirements of the store.

Of special note is Procure's import costing module which calculates the cost price of products in the currency of origin and allows for the adding of shipping costs, VAT and duties. Procure then converts the amount to the local currency resulting in a true cost price.

Product information and prices are loaded into procure which exports the data to the POS terminals and scales simultaneously in real-time. Procure then immediately prints the appropriate shelf edge labels.





# Ratanga Junction Theme Park

## A fully integrated POS, Ticketing, Procurement & Inventory Solution

### The Wildest Place in Africa

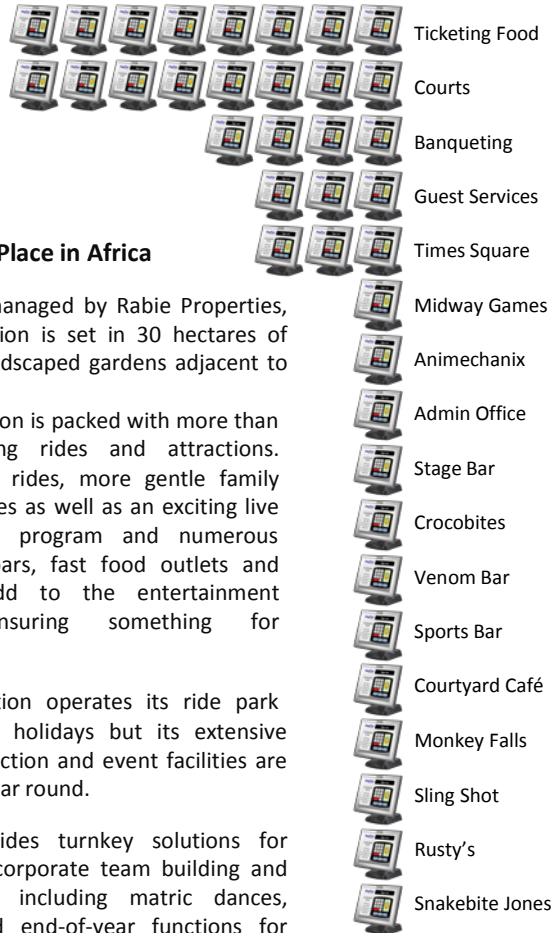
Owned and managed by Rabie Properties, Ratanga Junction is set in 30 hectares of beautifully landscaped gardens adjacent to Century City.

Ratanga Junction is packed with more than 30 exhilarating rides and attractions. Extreme thrill rides, more gentle family and kiddie rides as well as an exciting live entertainment program and numerous restaurants, bars, fast food outlets and shops all add to the entertainment equation ensuring something for everyone.

Ratanga Junction operates its ride park during school holidays but its extensive corporate, function and event facilities are available all year round.

Ratanga provides turnkey solutions for conferences, corporate team building and other events including matric dances, weddings and end-of-year functions for between 30 and 3,000 people.

### EasiPos POS Terminals



Internet

Central Server  
with Procure.net

- Procurement & Inventory
- Financial & Audit reporting of all locations
- Central POS Database Maintenance
- Programming of all POS
- Sales, financial and staff time reporting
- Data capture for BOH systems

### Procure Workstations



Eight ticketing kiosks are equipped with EasiPos terminals. Each kiosk has a measuring tape decal affixed to the side of the kiosk facing the customer. Before tickets (in the form of wrist bands) are issued, customers are height checked.

Those below 1.3m are issued with the appropriate colour coded wristband denoting "mini adventure rider" whilst those who exceed 1.3m are issued with a full adventure rider wristband allowing them to partake in the most extreme rides. For non riders a fun pass wristband is available. All ticketing data is uploaded to the Procure server in real-time.



Meka'eel Gardner (on the left)  
Cape Town, clinched the deal.



Pictured below is the infamous Cobra,  
offering the wildest ride in Africa.





# Sun City & The Palace of the Lost City

## 1. Warehouse module

Centralized price negotiations utilizes the Bidsheet for supplier list prices & quotes. Consolidation of resort wide stock requests via the Picking List. Multiple price level authorization on Stock Requests & Orders. In transit rolltainer & serial number delivery controls. Outstanding deliveries analysis for inventory in transit.

## 2. Resorts F&B control.

Includes functionality such as Menu Engineering, recipe analysis, food cost control & export to financial packages such as Accpac and Oracle.

## 3. Maintenance department control.

Generation of "job cards" for maintenance procedures & non-inventory items i.e. Live concerts & performances

## 4. Concessionaire integrations.

Concessionaires purchase inventory from the central warehouse at cost + markup or at a predetermined selling price as captured & quoted by the Warehouse.

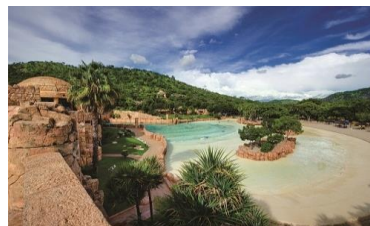
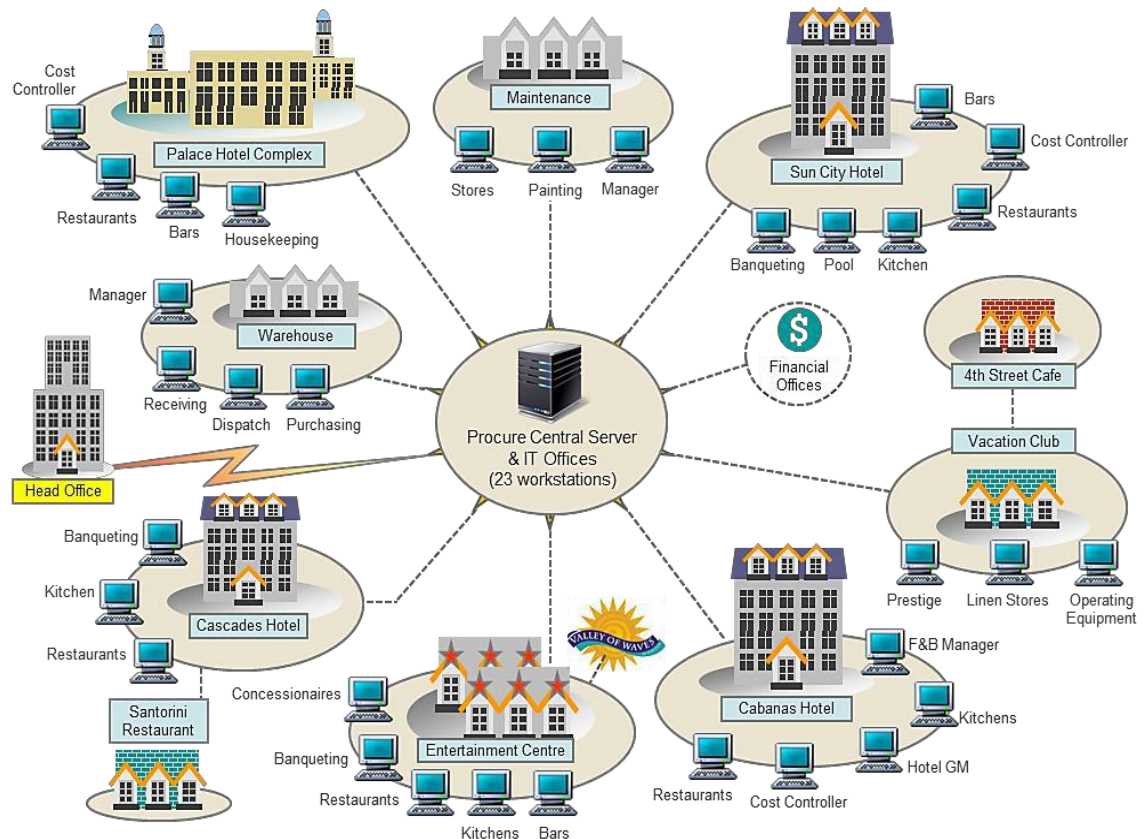
Concessionaires are invoiced based on the total purchases on a monthly basis.

## 5. Annual Nedbank Golf Challenge module.

Procure manages the entire inventory control process between central Warehouse and multiple Concessionaires/Sponsors.

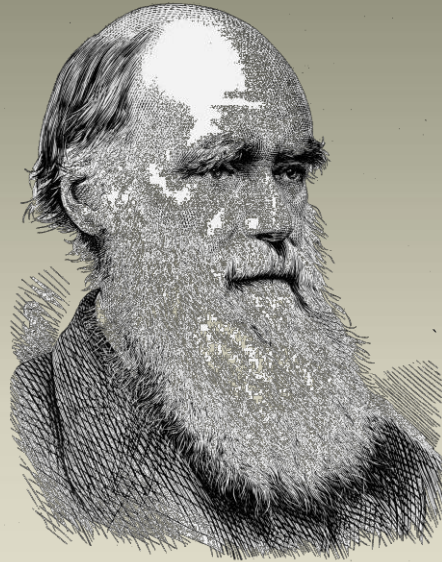
## About Sun City

Sun City is unique in the context of world resorts, with a combination of features unmatched anywhere, drawing thousands of visitors each year to its four top-quality hotels & Vacation Club plus magnificent sporting & recreational facilities including two world class golf courses & the magical Lost City water-park, the Valley of Waves.





# Thanks for watching



"It is not the strongest  
that survive.  
It is those who are the  
quickest to adapt to  
change that survive  
and prosper."

...Charles Darwin